

# No more “false starts” for Wattle Run

How Recruit Shop helped Wattle Run to save time, reduce stress, and transform their team.



## SUMMARY

After a series of “false starts” and bad experiences with new hires, Wattle Run was running out of steam to recruit. On multiple occasions, Recruit Shop has helped Wattle Run to save time (and stress) by attracting and hiring three high-calibre candidates who’ve brought new skills into the business, added to company culture and helped the business grow.



## ABOUT WATTLE RUN

Wattle Run is a family-based business that develops, manages and maintains bespoke destinations in Queensland Australia and New Zealand. For more than 14 years they have been on a mission to create a place to live and belong for locals and out-of-towners alike.



## CHALLENGES AND OBJECTIVES

Like so many in the current labour market, Wattle Run was struggling to fill critical roles and get over a number of “false starts” with candidates who weren’t the right fit.

Being understaffed and missing critical skills internally made it harder and more stressful to create stunning bespoke experiences for their clients, and stunted the business’s growth.

Without any hands to spare, Wattle Run needed a way to expedite the recruitment process whilst also improving the quality of candidates coming through the door.

*“Recruiting isn’t our core business. We weren’t confident that we had the time or experience to target or sort the most appropriate applicants. We needed to hand the task over to someone who could invest real time and energy into the task.”*

***“The impact of the right people working together has been transformative – for the people who work here and for the future of the company.”***



### HOW RECRUIT SHOP HELPED

As a low-cost recruitment service provider, Recruit Shop was able to step in and take over the recruitment process from end to end, saving Wattle Run time and money in the process.

From detailed discovery calls to tailored marketing and stringent shortlisting, Recruit Shop took the weight of recruitment off the team's shoulders, sending only the most skilled candidates for their consideration.

With this approach, Recruit Shop has helped Wattle Run to hire three new team members since October 2021.



### RESULTS

*“Enlisting Recruit Shop's help has proven to be a very wise decision. Drawing upon the skill set of the team at Recruit Shop, we reduced the amount of time spent by our company on 'false starts'.*

*We also discovered a whole range of possibilities: Recruit Shop offered options that we hadn't previously considered. They sent through high calibre candidates so we could concentrate on making a decision on which candidate 'fitted' our company culture.*

*The successful candidates have performed beyond our expectations. Once our applicants settled into our company, they revealed a greater capacity and willingness to learn than was evident during their interviews. They share their knowledge willingly, and the knowledge in our organisation has grown as a result.*

*Successful hires have also helped us to build our culture and develop more trusting relationships among our staff. Recruit Shop has reduced the stress on [my team] because I am confident that [our new team members] can do their work competently and add value to the team.”*



### WHAT'S NEXT FOR WATTLE RUN?

With new knowledge being brought into the business, and a team that is working to its full potential, there are big things in store for Wattle Run.

If you, like the leaders of Wattle Run, don't have any hands to spare for recruitment, you can lean on Recruit Shop as the missing piece of your hiring puzzle:



Low-cost flat fee of \$2,495 +GST per recruitment service



Responsive team of recruitment industry experts



Recruitment solutions tailored to your business's needs

Spend your time only on your top applicants and enjoy the confidence that our experts have your best interests at heart.

Kickstart your recruitment journey with Recruit Shop - [click here](#) to request a call back today.